



المصرية لضمان الصادرات
EXPORT CREDIT GUARANTEE OF EGYPT
INSURING DEVELOPMENT

30 Years Serving Egyptian Trade



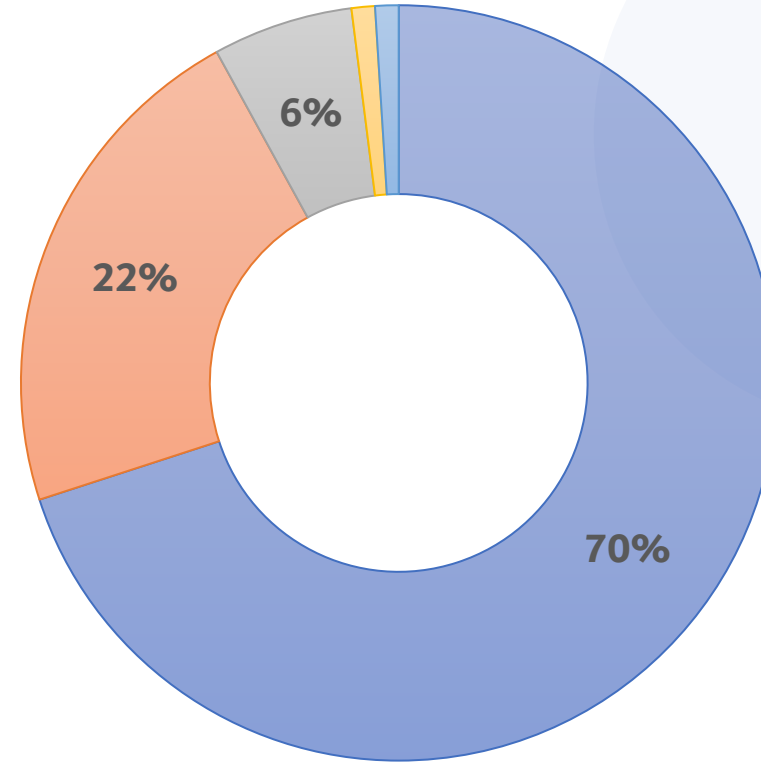
About us:

- Export Credit Guarantee Co. of Egypt (EGE) was established in 1992 with a presidential decree issued by the President of Egypt and approved by the People's Assembly.
- EGE's mandatory role is facilitating a healthy development of Egypt's foreign trade, as well as supporting the development of the private sector.
- "EGE" acts as the official ECA of Egypt & it follows the regulation of the Financial Regulatory Authority of Egypt.





Government Support:

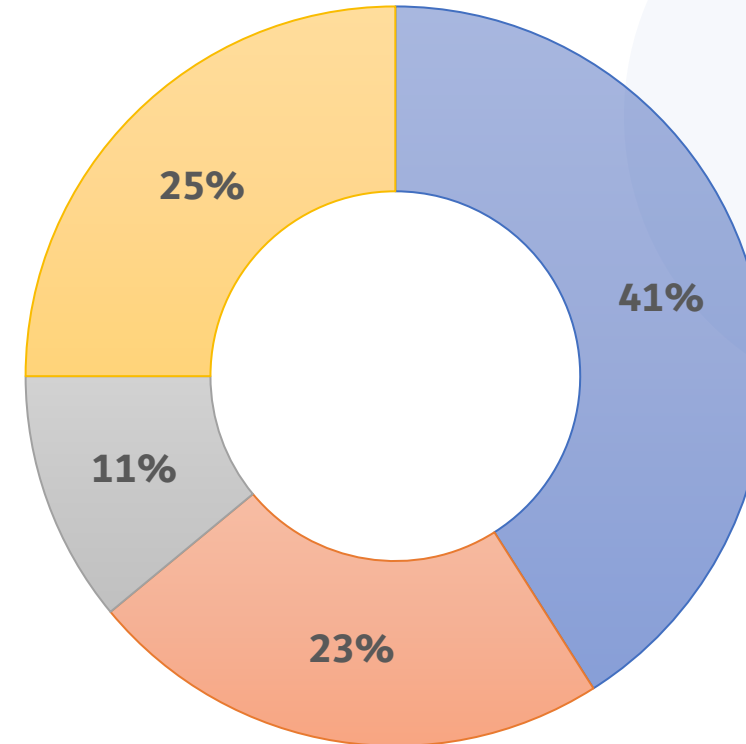
The government of Egypt provides EGE with access to an additional hybrid capital in the form of subordinated Export Development Bonds to be issued by EGE upon need and is fully subscribed by the National Investment Bank (The Sovereign Fund of Egypt). The bonds do not have a specific maturity date & extend until the end of the life of the company. EGE currently has an outstanding Export Development Bonds of EGP 50 million which forms part of its capital base.

- 70 % Export Development Bank of Egypt
- 22 % National Investment Bank
- 6 % Misr Life Insurance
- 1 % Al Ahly Capital
- 1% Others



- EBE was established in 1983 for the purpose of boosting Egyptian Exports and supporting establishments of agricultural, industrial commercial and services sector.
- Soon after, the Bank became the main funding source of export operations in Egypt with an asset base of USD 3.2 billion as of 2019.
- The Bank is listed in the Egyptian stock market and fully regulated by the Central Bank of Egypt.

-  National Investment Bank
-  Banque Misr
-  National Bank of Egypt
-  Others



- To support the national interest of Egypt in trade & Investment domestically and abroad.
- To support the expansion of the Egyptian Industrial base to increase net exports.
- To support the level of financial inclusion in the Egyptian Economy.

VISION

To be the one stop shop for the protection against the risks of trade and investments in Egypt and abroad.

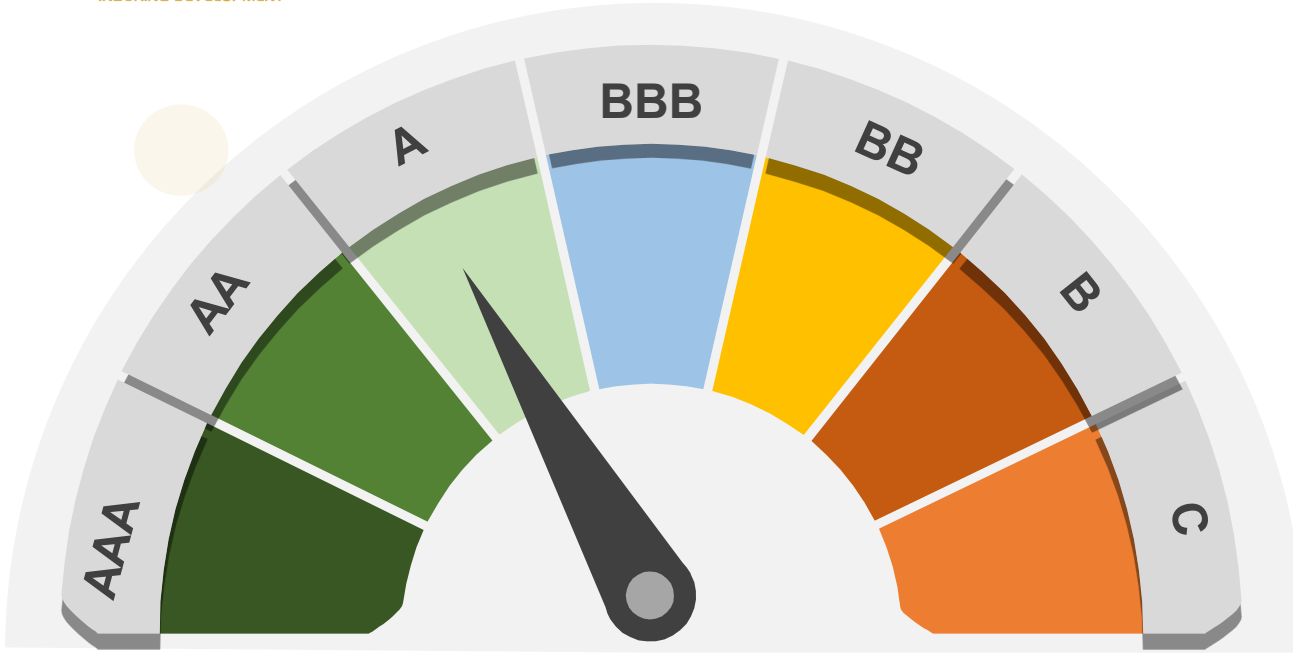
MISSION

We use insurance to create solutions for the developmental needs of the Egyptian Economy.

DR. AHMED MOHAMED GALAL(CHAIRPERSON)

- Appointed as the Vice Chairman of Export Development Bank of Egypt in August 2017, with 27 years of experience in the fields of corporate banking, investment banking, strategic planning and leasing finance.
- He earned the Doctorate Degree of Business Administration from the Arab Academy for Technology, Science and Maritime Business, the Master Degree of Business Administration from Maastricht School of Management, Netherlands (1995-2000) and his B.A. in Business Administration from the Faculty of commerce – Cairo University.
- Ahmed Galal worked as the Director of Corporate Banking Department at Ahly Bank of Kuwait (previously Piraeus) and is the Founder and Managing Director of ABKE Leasing Company, He later served as the Chairman of the same company. Additionally, he was the Strategic Planning Manager at the Egyptian Company for Mobile Services (Mobinil), as well as the Relationship Manager in Corporate Banking at Egyptian American Bank (currently Credit Agricole), in addition to other different financial institutions.
- <https://www.linkedin.com/in/dr-ahmed-galal-00903225>





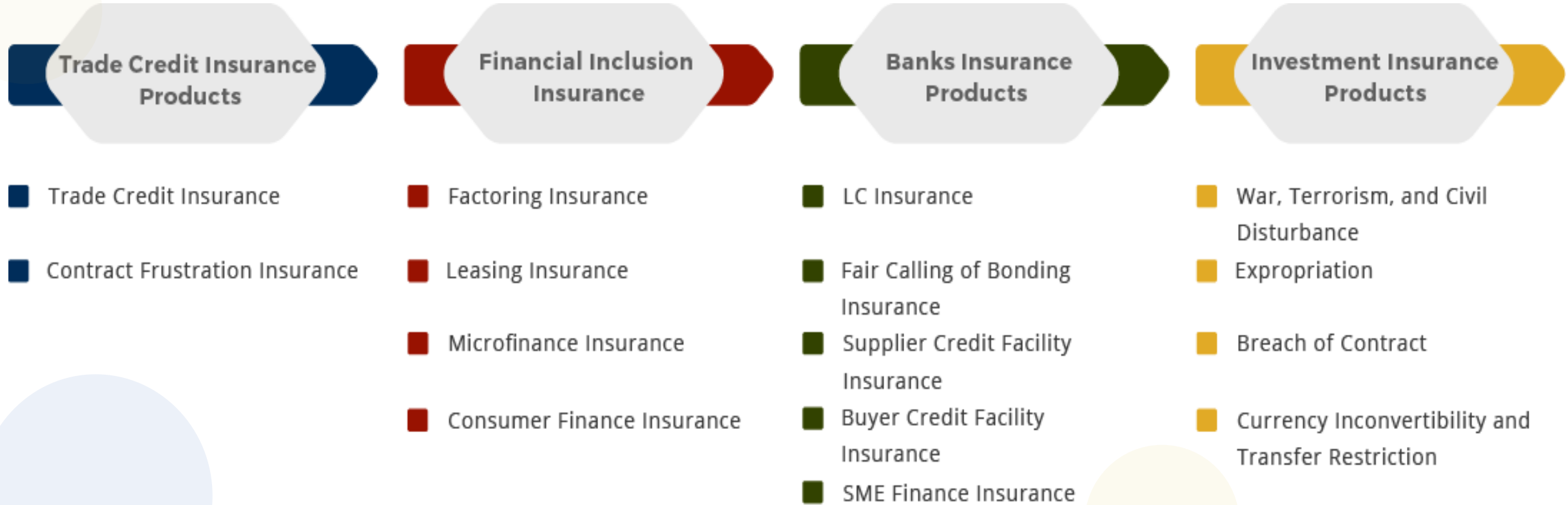
MERIS
Middle East Rating & Investors Service


MOODY'S

MERIS (Middle East Rating & Investors Service) was established as a joint venture between (**Moody's Investors Service** and **FinBi**), an Egyptian Joint Stock Company.

MERIS focuses on issuing national scale credit ratings since 1999 in the Egyptian market.

EGE is rated A-



01 Exports

02 Domestic

03 Import

Eligibility Criteria

Exports of Egyptian Origin
Exports of Egyptian owned entities abroad
Intra company cross border sales

Local Sales of Egypt based entities
Local Sales of Egyptian owned entities abroad

Imports of strategic and capital goods for industrialization

Risks

Credit & Political risk
Pre + Post Shipment cover

Credit risk only
Pre + Post Shipment Cover

Credit & Political risk
Pre + Post Shipment cover

Beneficiaries

Exporters
Banks
Factors

Manufacturers
Traders
Banks
Factors

Manufacturers
Banks
Factors Reverse

Transaction

One –off (Single Risk)
Revolving (Multi-buyer)

One –off (Single Risk)
Revolving (Multi-buyer)

One –off (Single Risk)

01 Factoring

02 Leasing

03 Micro/Consumer Finance

Eligibility Criteria

Export Factoring
Domestic Factoring
Factoring Reverse
Vendor Finance

Financing Lease
Operating Lease
Sale & Lease Back
Ijara

Individual Lending
Group Lending

Risks

Credit & Political risk
Non-Recourse & Recourse

Credit risk

Credit risk (Non-Life)

Beneficiaries

Factors

Leasing Companies
Banks
Sukuk Holders
Real Estate Funds

NBFIs
Banks
Funds
NGOs

Transaction

One –off
Portfolio

One –off
Portfolio

Portfolio

01 LC Insurance

02 Bonding

03 Loans Insurance

Eligibility Criteria

Exports
Imports of strategic and capital goods for industrialization

Exports of Services
Imports of Services for Infrastructure projects
Domestic Service Contracts

Supplier Credit
Buyer Credit
Direct Loans

Risks

Credit & Political risk

Fair and Unfair calling due to Credit & Political risk

Credit risk (Non-Life)
Political risk

Beneficiaries

LC Confirming Banks
LC Issuing Banks

Banks
Service Companies
Legal Firms

Banks
DFIs

Transaction

One –off
Portfolio

One –off
Portfolio

One-off
Portfolio

Banks Insurance

01 Equity

02 Debt

03 VC

Eligibility Criteria

FDI to Egypt
Egyptians investing abroad

FDI to Egypt
Egyptians investing abroad

Start up
Growth

Risks

Political risk

Political risk
Sovereign risk

Nonpayment of Mezzanine
Finance

Beneficiaries

Investors
Private Equity Funds

Banks
DFIs

Venture Capitalists
VC Funds
Banks

Transaction

One –off

One –off

One-off
Portfolio

- **Business Credit Information Report**
- **Global Business Credit Information Report for Egyptian Exporters**
- **Registry Information Report**
- **Official Company Documents**
- **Country Risk Assessment**
- **Export Promotion Marketing Intelligence**
- **Claims & Collections**

WE USE INSURANCE TO ENABLE DEVELOPMENT



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Thank You

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INSURING DEVELOPMENT

MEMBER OF EXPORT DEVELOPMENT BANK OF EGYPT GROUP